

Continental Life Insurance Company of Brentwood, Tennessee

Annual Attained Age Premiums

For Use in ZIP Codes: 920, 922, 930-931, 937-938, 944, 958

Rates Effective 9/1/2018

Attained Age	Preferred						Attained Age	Standard					
	Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N		Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N
Under 65	2,760	3,491	4,444	n/a	n/a	2,742	Under 65	3,063	3,873	4,931	n/a	n/a	3,044
65	1,450	1,834	2,337	557	1,884	1,368	65	1,611	2,036	2,592	618	2,090	1,518
66	1,507	1,906	2,426	579	1,958	1,424	66	1,675	2,115	2,693	641	2,171	1,581
67	1,565	1,980	2,522	601	2,034	1,483	67	1,738	2,198	2,798	667	2,257	1,646
68	1,627	2,057	2,620	624	2,113	1,544	68	1,806	2,283	2,908	694	2,344	1,714
69	1,691	2,138	2,723	649	2,195	1,605	69	1,877	2,372	3,019	720	2,436	1,783
70	1,756	2,221	2,827	675	2,280	1,672	70	1,950	2,466	3,137	749	2,531	1,855
71	1,824	2,309	2,940	699	2,370	1,742	71	2,027	2,563	3,262	777	2,631	1,935
72	1,897	2,400	3,053	729	2,462	1,818	72	2,107	2,664	3,391	808	2,734	2,019
73	1,971	2,494	3,176	755	2,561	1,897	73	2,190	2,770	3,525	839	2,843	2,104
74	2,050	2,594	3,302	787	2,661	1,979	74	2,276	2,878	3,662	874	2,953	2,198
75	2,134	2,697	3,432	818	2,768	2,062	75	2,366	2,991	3,808	908	3,072	2,289
76	2,192	2,772	3,529	841	2,846	2,128	76	2,433	3,077	3,919	933	3,160	2,361
77	2,254	2,850	3,629	865	2,928	2,199	77	2,502	3,163	4,028	960	3,249	2,441
78	2,318	2,933	3,733	890	3,010	2,270	78	2,573	3,254	4,143	987	3,339	2,518
79	2,384	3,015	3,838	915	3,093	2,340	79	2,646	3,346	4,261	1,017	3,434	2,598
80	2,451	3,098	3,945	941	3,180	2,415	80	2,720	3,440	4,379	1,044	3,531	2,682
81	2,480	3,136	3,994	953	3,220	2,447	81	2,754	3,481	4,432	1,057	3,574	2,715
82	2,510	3,175	4,042	965	3,258	2,478	82	2,786	3,525	4,486	1,071	3,618	2,752
83	2,540	3,211	4,089	973	3,297	2,511	83	2,818	3,566	4,539	1,080	3,659	2,785
84	2,571	3,251	4,139	985	3,337	2,543	84	2,852	3,607	4,593	1,094	3,704	2,823
85	2,600	3,289	4,187	999	3,377	2,576	85	2,887	3,652	4,648	1,109	3,747	2,860
86	2,632	3,331	4,237	1,010	3,418	2,608	86	2,921	3,697	4,704	1,121	3,795	2,896
87	2,663	3,368	4,288	1,022	3,458	2,642	87	2,956	3,739	4,760	1,135	3,839	2,932
88	2,696	3,409	4,339	1,035	3,500	2,675	88	2,991	3,784	4,817	1,148	3,885	2,969
89	2,727	3,450	4,393	1,047	3,541	2,710	89	3,027	3,830	4,874	1,162	3,931	3,006
90	2,760	3,491	4,444	1,058	3,585	2,742	90	3,063	3,873	4,931	1,175	3,977	3,044
91	2,792	3,533	4,497	1,072	3,627	2,778	91	3,100	3,920	4,991	1,190	4,026	3,085
92	2,828	3,576	4,552	1,085	3,670	2,814	92	3,137	3,969	5,050	1,203	4,075	3,124
93	2,860	3,618	4,606	1,098	3,714	2,848	93	3,176	4,016	5,112	1,219	4,121	3,163
94	2,894	3,660	4,663	1,112	3,760	2,886	94	3,213	4,063	5,174	1,235	4,172	3,204
95	2,931	3,706	4,719	1,124	3,804	2,923	95	3,253	4,113	5,239	1,248	4,223	3,245
96	2,965	3,750	4,774	1,140	3,851	2,962	96	3,290	4,162	5,300	1,264	4,275	3,289
97	3,001	3,795	4,833	1,152	3,898	2,999	97	3,333	4,215	5,365	1,279	4,327	3,327
98	3,038	3,841	4,891	1,166	3,944	3,037	98	3,371	4,264	5,429	1,295	4,377	3,372
99	3,074	3,887	4,949	1,179	3,990	3,074	99	3,411	4,314	5,493	1,308	4,429	3,416

Modal Factors: Semi-Annual: 0.5200 Quarterly: 0.2650 Monthly: 0.0833

The above rates do not include the \$20 application fee.

To calculate a Household discount:

Annual premium x modal factor = modal premium (round to nearest whole cent)

Modal premium x .95 = discounted premium

If applying during Open Enrollment or Guaranteed Issue Period, use Preferred rates.

Continental Life Insurance Company of Brentwood, Tennessee

Annual Attained Age Premiums

For Use in ZIP Codes: 919, 925, 933, 942

Rates Effective 9/1/2018

Attained Age	Preferred						Attained Age	Standard					
	Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N		Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N
Under 65	3,036	3,840	4,888	n/a	n/a	3,016	Under 65	3,369	4,260	5,424	n/a	n/a	3,348
65	1,595	2,017	2,571	613	2,072	1,505	65	1,772	2,240	2,851	680	2,299	1,670
66	1,658	2,097	2,669	637	2,154	1,566	66	1,843	2,327	2,962	705	2,388	1,739
67	1,722	2,178	2,774	661	2,237	1,631	67	1,912	2,418	3,078	734	2,483	1,811
68	1,790	2,263	2,882	686	2,324	1,698	68	1,987	2,511	3,199	763	2,578	1,885
69	1,860	2,352	2,995	714	2,415	1,766	69	2,065	2,609	3,321	792	2,680	1,961
70	1,932	2,443	3,110	743	2,508	1,839	70	2,145	2,713	3,451	824	2,784	2,041
71	2,006	2,540	3,234	769	2,607	1,916	71	2,230	2,819	3,588	855	2,894	2,129
72	2,087	2,640	3,358	802	2,708	2,000	72	2,318	2,930	3,730	889	3,007	2,221
73	2,168	2,743	3,494	831	2,817	2,087	73	2,409	3,047	3,878	923	3,127	2,314
74	2,255	2,853	3,632	866	2,927	2,177	74	2,504	3,166	4,028	961	3,248	2,418
75	2,347	2,967	3,775	900	3,045	2,268	75	2,603	3,290	4,189	999	3,379	2,518
76	2,411	3,049	3,882	925	3,131	2,341	76	2,676	3,385	4,311	1,026	3,476	2,597
77	2,479	3,135	3,992	952	3,221	2,419	77	2,752	3,479	4,431	1,056	3,574	2,685
78	2,550	3,226	4,106	979	3,311	2,497	78	2,830	3,579	4,557	1,086	3,673	2,770
79	2,622	3,317	4,222	1,007	3,402	2,574	79	2,911	3,681	4,687	1,119	3,777	2,858
80	2,696	3,408	4,340	1,035	3,498	2,657	80	2,992	3,784	4,817	1,148	3,884	2,950
81	2,728	3,450	4,393	1,048	3,542	2,692	81	3,029	3,829	4,875	1,163	3,931	2,987
82	2,761	3,493	4,446	1,062	3,584	2,726	82	3,065	3,878	4,935	1,178	3,980	3,027
83	2,794	3,532	4,498	1,070	3,627	2,762	83	3,100	3,923	4,993	1,188	4,025	3,064
84	2,828	3,576	4,553	1,084	3,671	2,797	84	3,137	3,968	5,052	1,203	4,074	3,105
85	2,860	3,618	4,606	1,099	3,715	2,834	85	3,176	4,017	5,113	1,220	4,122	3,146
86	2,895	3,664	4,661	1,111	3,760	2,869	86	3,213	4,067	5,174	1,233	4,175	3,186
87	2,929	3,705	4,717	1,124	3,804	2,906	87	3,252	4,113	5,236	1,249	4,223	3,225
88	2,966	3,750	4,773	1,139	3,850	2,943	88	3,290	4,162	5,299	1,263	4,274	3,266
89	3,000	3,795	4,832	1,152	3,895	2,981	89	3,330	4,213	5,361	1,278	4,324	3,307
90	3,036	3,840	4,888	1,164	3,944	3,016	90	3,369	4,260	5,424	1,293	4,375	3,348
91	3,071	3,886	4,947	1,179	3,990	3,056	91	3,410	4,312	5,490	1,309	4,429	3,394
92	3,111	3,934	5,007	1,194	4,037	3,095	92	3,451	4,366	5,555	1,323	4,483	3,436
93	3,146	3,980	5,067	1,208	4,085	3,133	93	3,494	4,418	5,623	1,341	4,533	3,479
94	3,183	4,026	5,129	1,223	4,136	3,175	94	3,534	4,469	5,691	1,359	4,589	3,524
95	3,224	4,077	5,191	1,236	4,184	3,215	95	3,578	4,524	5,763	1,373	4,645	3,570
96	3,262	4,125	5,251	1,254	4,236	3,258	96	3,619	4,578	5,830	1,390	4,703	3,618
97	3,301	4,175	5,316	1,267	4,288	3,299	97	3,666	4,637	5,902	1,407	4,760	3,660
98	3,342	4,225	5,380	1,283	4,338	3,341	98	3,708	4,690	5,972	1,425	4,815	3,709
99	3,381	4,276	5,444	1,297	4,389	3,381	99	3,752	4,745	6,042	1,439	4,872	3,758

Modal Factors: Semi-Annual: 0.5200 Quarterly: 0.2650 Monthly: 0.0833

The above rates do not include the \$20 application fee.

To calculate a Household discount:

Annual premium x modal factor = modal premium (round to nearest whole cent)

Modal premium x .95 = discounted premium

If applying during Open Enrollment or Guaranteed Issue Period, use Preferred rates.

Continental Life Insurance Company of Brentwood, Tennessee

Annual Attained Age Premiums

For Use in ZIP Codes: 941, 943, 946-948, 951

Questions: 916-682-1117

Rates Effective 9/1/2018

Attained Age	Preferred						Attained Age	Standard					
	Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N		Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N
Under 65	3,229	4,084	5,199	n/a	n/a	3,208	Under 65	3,584	4,531	5,769	n/a	n/a	3,561
65	1,697	2,146	2,734	652	2,204	1,601	65	1,885	2,382	3,033	723	2,445	1,776
66	1,763	2,230	2,838	677	2,291	1,666	66	1,960	2,475	3,151	750	2,540	1,850
67	1,831	2,317	2,951	703	2,380	1,735	67	2,033	2,572	3,274	780	2,641	1,926
68	1,904	2,407	3,065	730	2,472	1,806	68	2,113	2,671	3,402	812	2,742	2,005
69	1,978	2,501	3,186	759	2,568	1,878	69	2,196	2,775	3,532	842	2,850	2,086
70	2,055	2,599	3,308	790	2,668	1,956	70	2,282	2,885	3,670	876	2,961	2,170
71	2,134	2,702	3,440	818	2,773	2,038	71	2,372	2,999	3,817	909	3,078	2,264
72	2,219	2,808	3,572	853	2,881	2,127	72	2,465	3,117	3,967	945	3,199	2,362
73	2,306	2,918	3,716	883	2,996	2,219	73	2,562	3,241	4,124	982	3,326	2,462
74	2,399	3,035	3,863	921	3,113	2,315	74	2,663	3,367	4,285	1,023	3,455	2,572
75	2,497	3,155	4,015	957	3,239	2,413	75	2,768	3,499	4,455	1,062	3,594	2,678
76	2,565	3,243	4,129	984	3,330	2,490	76	2,847	3,600	4,585	1,092	3,697	2,762
77	2,637	3,335	4,246	1,012	3,426	2,573	77	2,927	3,701	4,713	1,123	3,801	2,856
78	2,712	3,432	4,368	1,041	3,522	2,656	78	3,010	3,807	4,847	1,155	3,907	2,946
79	2,789	3,528	4,490	1,071	3,619	2,738	79	3,096	3,915	4,985	1,190	4,018	3,040
80	2,868	3,625	4,616	1,101	3,721	2,826	80	3,182	4,025	5,123	1,221	4,131	3,138
81	2,902	3,669	4,673	1,115	3,767	2,863	81	3,222	4,073	5,185	1,237	4,182	3,177
82	2,937	3,715	4,729	1,129	3,812	2,899	82	3,260	4,124	5,249	1,253	4,233	3,220
83	2,972	3,757	4,784	1,138	3,857	2,938	83	3,297	4,172	5,311	1,264	4,281	3,258
84	3,008	3,804	4,843	1,152	3,904	2,975	84	3,337	4,220	5,374	1,280	4,334	3,303
85	3,042	3,848	4,899	1,169	3,951	3,014	85	3,378	4,273	5,438	1,298	4,384	3,346
86	3,079	3,897	4,957	1,182	3,999	3,051	86	3,418	4,325	5,504	1,312	4,440	3,388
87	3,116	3,941	5,017	1,196	4,046	3,091	87	3,459	4,375	5,569	1,328	4,492	3,430
88	3,154	3,989	5,077	1,211	4,095	3,130	88	3,499	4,427	5,636	1,343	4,545	3,474
89	3,191	4,037	5,140	1,225	4,143	3,171	89	3,542	4,481	5,703	1,360	4,599	3,517
90	3,229	4,084	5,199	1,238	4,194	3,208	90	3,584	4,531	5,769	1,375	4,653	3,561
91	3,267	4,134	5,261	1,254	4,244	3,250	91	3,627	4,586	5,839	1,392	4,710	3,609
92	3,309	4,184	5,326	1,269	4,294	3,292	92	3,670	4,644	5,909	1,408	4,768	3,655
93	3,346	4,233	5,389	1,285	4,345	3,332	93	3,716	4,699	5,981	1,426	4,822	3,701
94	3,386	4,282	5,456	1,301	4,399	3,377	94	3,759	4,754	6,054	1,445	4,881	3,749
95	3,429	4,336	5,521	1,315	4,451	3,420	95	3,806	4,812	6,130	1,460	4,941	3,797
96	3,469	4,388	5,586	1,334	4,506	3,466	96	3,849	4,870	6,201	1,479	5,002	3,848
97	3,511	4,440	5,655	1,348	4,561	3,509	97	3,900	4,932	6,277	1,496	5,063	3,893
98	3,554	4,494	5,722	1,364	4,614	3,553	98	3,944	4,989	6,352	1,515	5,121	3,945
99	3,597	4,548	5,790	1,379	4,668	3,597	99	3,991	5,047	6,427	1,530	5,182	3,997

Modal Factors: Semi-Annual: 0.5200 Quarterly: 0.2650 Monthly: 0.0833

The above rates do not include the \$20 application fee.

To calculate a Household discount:

Annual premium x modal factor = modal premium (round to nearest whole cent)

Modal premium x .95 = discounted premium

If applying during Open Enrollment or Guaranteed Issue Period, use Preferred rates.

Continental Life Insurance Company of Brentwood, Tennessee

Annual Attained Age Premiums

For Use in ZIP Codes: 913, 917, 921, 924, 928

Rates Effective 9/1/2018

Attained Age	Preferred						Attained Age	Standard					
	Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N		Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N
Under 65	3,367	4,259	5,422	n/a	n/a	3,345	Under 65	3,737	4,725	6,016	n/a	n/a	3,714
65	1,769	2,237	2,851	680	2,298	1,669	65	1,965	2,484	3,162	754	2,550	1,852
66	1,839	2,325	2,960	706	2,389	1,737	66	2,044	2,580	3,285	782	2,649	1,929
67	1,909	2,416	3,077	733	2,481	1,809	67	2,120	2,682	3,414	814	2,754	2,008
68	1,985	2,510	3,196	761	2,578	1,884	68	2,203	2,785	3,548	847	2,860	2,091
69	2,063	2,608	3,322	792	2,678	1,958	69	2,290	2,894	3,683	878	2,972	2,175
70	2,142	2,710	3,449	824	2,782	2,040	70	2,379	3,009	3,827	914	3,088	2,263
71	2,225	2,817	3,587	853	2,891	2,125	71	2,473	3,127	3,980	948	3,210	2,361
72	2,314	2,928	3,725	889	3,004	2,218	72	2,571	3,250	4,137	986	3,335	2,463
73	2,405	3,043	3,875	921	3,124	2,314	73	2,672	3,379	4,301	1,024	3,468	2,567
74	2,501	3,165	4,028	960	3,246	2,414	74	2,777	3,511	4,468	1,066	3,603	2,682
75	2,603	3,290	4,187	998	3,377	2,516	75	2,887	3,649	4,646	1,108	3,748	2,793
76	2,674	3,382	4,305	1,026	3,472	2,596	76	2,968	3,754	4,781	1,138	3,855	2,880
77	2,750	3,477	4,427	1,055	3,572	2,683	77	3,052	3,859	4,914	1,171	3,964	2,978
78	2,828	3,578	4,554	1,086	3,672	2,769	78	3,139	3,970	5,054	1,204	4,074	3,072
79	2,908	3,678	4,682	1,116	3,773	2,855	79	3,228	4,082	5,198	1,241	4,189	3,170
80	2,990	3,780	4,813	1,148	3,880	2,946	80	3,318	4,197	5,342	1,274	4,308	3,272
81	3,026	3,826	4,873	1,163	3,928	2,985	81	3,360	4,247	5,407	1,290	4,360	3,312
82	3,062	3,874	4,931	1,177	3,975	3,023	82	3,399	4,301	5,473	1,307	4,414	3,357
83	3,099	3,917	4,989	1,187	4,022	3,063	83	3,438	4,351	5,538	1,318	4,464	3,398
84	3,137	3,966	5,050	1,202	4,071	3,102	84	3,479	4,401	5,603	1,335	4,519	3,444
85	3,172	4,013	5,108	1,219	4,120	3,143	85	3,522	4,455	5,671	1,353	4,571	3,489
86	3,211	4,064	5,169	1,232	4,170	3,182	86	3,564	4,510	5,739	1,368	4,630	3,533
87	3,249	4,109	5,231	1,247	4,219	3,223	87	3,606	4,562	5,807	1,385	4,684	3,577
88	3,289	4,159	5,294	1,263	4,270	3,264	88	3,649	4,616	5,877	1,401	4,740	3,622
89	3,327	4,209	5,359	1,277	4,320	3,306	89	3,693	4,673	5,946	1,418	4,796	3,667
90	3,367	4,259	5,422	1,291	4,374	3,345	90	3,737	4,725	6,016	1,434	4,852	3,714
91	3,406	4,310	5,486	1,308	4,425	3,389	91	3,782	4,782	6,089	1,452	4,912	3,764
92	3,450	4,363	5,553	1,324	4,477	3,433	92	3,827	4,842	6,161	1,468	4,972	3,811
93	3,489	4,414	5,619	1,340	4,531	3,475	93	3,875	4,900	6,237	1,487	5,028	3,859
94	3,531	4,465	5,689	1,357	4,587	3,521	94	3,920	4,957	6,312	1,507	5,090	3,909
95	3,576	4,521	5,757	1,371	4,641	3,566	95	3,969	5,018	6,392	1,523	5,152	3,959
96	3,617	4,575	5,824	1,391	4,698	3,614	96	4,014	5,078	6,466	1,542	5,216	4,013
97	3,661	4,630	5,896	1,405	4,756	3,659	97	4,066	5,142	6,545	1,560	5,279	4,059
98	3,706	4,686	5,967	1,423	4,812	3,705	98	4,113	5,202	6,623	1,580	5,340	4,114
99	3,750	4,742	6,038	1,438	4,868	3,750	99	4,161	5,263	6,701	1,596	5,403	4,168

Modal Factors: Semi-Annual: 0.5200 Quarterly: 0.2650 Monthly: 0.0833

The above rates do not include the \$20 application fee.

To calculate a Household discount:

Annual premium x modal factor = modal premium (round to nearest whole cent)

Modal premium x .95 = discounted premium

If applying during Open Enrollment or Guaranteed Issue Period, use Preferred rates.

Continental Life Insurance Company of Brentwood, Tennessee

Annual Attained Age Premiums

For Use in ZIP Codes: 900-912, 914-916, 918, 926-927

Questions: 916-682-1117

Rates Effective 9/1/2018

Attained Age	Preferred						Attained Age	Standard					
	Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N		Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N
Under 65	3,781	4,783	6,088	n/a	n/a	3,757	Under 65	4,196	5,306	6,755	n/a	n/a	4,170
65	1,987	2,513	3,202	763	2,581	1,874	65	2,207	2,789	3,551	847	2,863	2,080
66	2,065	2,611	3,324	793	2,682	1,951	66	2,295	2,898	3,689	878	2,974	2,166
67	2,144	2,713	3,455	823	2,787	2,032	67	2,381	3,011	3,833	914	3,092	2,255
68	2,229	2,818	3,589	855	2,895	2,115	68	2,474	3,128	3,984	951	3,211	2,348
69	2,317	2,929	3,731	889	3,007	2,199	69	2,571	3,250	4,136	986	3,337	2,443
70	2,406	3,043	3,873	925	3,124	2,291	70	2,672	3,378	4,298	1,026	3,467	2,541
71	2,499	3,163	4,028	958	3,247	2,387	71	2,777	3,511	4,469	1,064	3,604	2,651
72	2,599	3,288	4,183	999	3,373	2,491	72	2,887	3,650	4,646	1,107	3,746	2,766
73	2,700	3,417	4,351	1,034	3,509	2,599	73	3,000	3,795	4,829	1,149	3,895	2,882
74	2,809	3,554	4,524	1,078	3,646	2,711	74	3,118	3,943	5,017	1,197	4,046	3,011
75	2,924	3,695	4,702	1,121	3,792	2,825	75	3,241	4,098	5,217	1,244	4,209	3,136
76	3,003	3,798	4,835	1,152	3,899	2,915	76	3,333	4,215	5,369	1,278	4,329	3,235
77	3,088	3,905	4,972	1,185	4,011	3,013	77	3,428	4,333	5,518	1,315	4,451	3,344
78	3,176	4,018	5,114	1,219	4,124	3,110	78	3,525	4,458	5,676	1,352	4,574	3,450
79	3,266	4,131	5,258	1,254	4,237	3,206	79	3,625	4,584	5,838	1,393	4,705	3,559
80	3,358	4,244	5,405	1,289	4,357	3,309	80	3,726	4,713	5,999	1,430	4,837	3,674
81	3,398	4,296	5,472	1,306	4,411	3,352	81	3,773	4,769	6,072	1,448	4,896	3,720
82	3,439	4,350	5,538	1,322	4,463	3,395	82	3,817	4,829	6,146	1,467	4,957	3,770
83	3,480	4,399	5,602	1,333	4,517	3,440	83	3,861	4,885	6,218	1,480	5,013	3,815
84	3,522	4,454	5,670	1,349	4,572	3,484	84	3,907	4,942	6,292	1,499	5,074	3,868
85	3,562	4,506	5,736	1,369	4,626	3,529	85	3,955	5,003	6,368	1,519	5,133	3,918
86	3,606	4,563	5,805	1,384	4,683	3,573	86	4,002	5,065	6,444	1,536	5,199	3,968
87	3,648	4,614	5,875	1,400	4,737	3,620	87	4,050	5,122	6,521	1,555	5,259	4,017
88	3,694	4,670	5,944	1,418	4,795	3,665	88	4,098	5,184	6,599	1,573	5,322	4,068
89	3,736	4,727	6,018	1,434	4,851	3,713	89	4,147	5,247	6,677	1,592	5,385	4,118
90	3,781	4,783	6,088	1,449	4,911	3,757	90	4,196	5,306	6,755	1,610	5,448	4,170
91	3,825	4,840	6,161	1,469	4,969	3,806	91	4,247	5,370	6,838	1,630	5,516	4,226
92	3,874	4,899	6,236	1,486	5,028	3,855	92	4,298	5,438	6,919	1,648	5,583	4,280
93	3,918	4,957	6,310	1,504	5,088	3,902	93	4,351	5,502	7,003	1,670	5,646	4,333
94	3,965	5,014	6,388	1,523	5,151	3,954	94	4,402	5,566	7,088	1,692	5,716	4,389
95	4,015	5,077	6,465	1,540	5,211	4,005	95	4,457	5,635	7,177	1,710	5,786	4,446
96	4,062	5,138	6,540	1,562	5,276	4,058	96	4,507	5,702	7,261	1,732	5,857	4,506
97	4,111	5,199	6,621	1,578	5,340	4,109	97	4,566	5,775	7,350	1,752	5,928	4,558
98	4,162	5,262	6,701	1,597	5,403	4,161	98	4,618	5,842	7,438	1,774	5,996	4,620
99	4,211	5,325	6,780	1,615	5,466	4,211	99	4,673	5,910	7,525	1,792	6,068	4,680

Modal Factors: Semi-Annual: 0.5200 Quarterly: 0.2650 Monthly: 0.0833

The above rates do not include the \$20 application fee.

To calculate a Household discount:

Annual premium x modal factor = modal premium (round to nearest whole cent)

Modal premium x .95 = discounted premium

If applying during Open Enrollment or Guaranteed Issue Period, use Preferred rates.

Continental Life Insurance Company of Brentwood, Tennessee

Annual Attained Age Premiums
For Use in ZIP Codes: Rest of State

Rates Effective 9/1/2018

Attained Age	Preferred						Attained Age	Standard					
	Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N		Plan A	Plan B	Plan F	Plan HF	Plan G	Plan N
Under 65	2,622	3,316	4,222	n/a	n/a	2,605	Under 65	2,910	3,679	4,684	n/a	n/a	2,892
65	1,378	1,742	2,220	529	1,790	1,300	65	1,530	1,934	2,462	587	1,986	1,442
66	1,432	1,811	2,305	550	1,860	1,353	66	1,591	2,009	2,558	609	2,062	1,502
67	1,487	1,881	2,396	571	1,932	1,409	67	1,651	2,088	2,658	634	2,144	1,564
68	1,546	1,954	2,489	593	2,007	1,467	68	1,716	2,169	2,763	659	2,227	1,628
69	1,606	2,031	2,587	617	2,085	1,525	69	1,783	2,253	2,868	684	2,314	1,694
70	1,668	2,110	2,686	641	2,166	1,588	70	1,853	2,343	2,980	712	2,404	1,762
71	1,733	2,194	2,793	664	2,252	1,655	71	1,926	2,435	3,099	738	2,499	1,838
72	1,802	2,280	2,900	693	2,339	1,727	72	2,002	2,531	3,221	768	2,597	1,918
73	1,872	2,369	3,017	717	2,433	1,802	73	2,081	2,632	3,349	797	2,701	1,999
74	1,948	2,464	3,137	748	2,528	1,880	74	2,162	2,734	3,479	830	2,805	2,088
75	2,027	2,562	3,260	777	2,630	1,959	75	2,248	2,841	3,618	863	2,918	2,175
76	2,082	2,633	3,353	799	2,704	2,022	76	2,311	2,923	3,723	886	3,002	2,243
77	2,141	2,708	3,448	822	2,782	2,089	77	2,377	3,005	3,827	912	3,087	2,319
78	2,202	2,786	3,546	846	2,860	2,157	78	2,444	3,091	3,936	938	3,172	2,392
79	2,265	2,864	3,646	869	2,938	2,223	79	2,514	3,179	4,048	966	3,262	2,468
80	2,328	2,943	3,748	894	3,021	2,294	80	2,584	3,268	4,160	992	3,354	2,548
81	2,356	2,979	3,794	905	3,059	2,325	81	2,616	3,307	4,210	1,004	3,395	2,579
82	2,385	3,016	3,840	917	3,095	2,354	82	2,647	3,349	4,262	1,017	3,437	2,614
83	2,413	3,050	3,885	924	3,132	2,385	83	2,677	3,388	4,312	1,026	3,476	2,646
84	2,442	3,088	3,932	936	3,170	2,416	84	2,709	3,427	4,363	1,039	3,519	2,682
85	2,470	3,125	3,978	949	3,208	2,447	85	2,743	3,469	4,416	1,054	3,560	2,717
86	2,500	3,164	4,025	960	3,247	2,478	86	2,775	3,512	4,469	1,065	3,605	2,751
87	2,530	3,200	4,074	971	3,285	2,510	87	2,808	3,552	4,522	1,078	3,647	2,785
88	2,561	3,239	4,122	983	3,325	2,541	88	2,841	3,595	4,576	1,091	3,691	2,821
89	2,591	3,278	4,173	995	3,364	2,575	89	2,876	3,639	4,630	1,104	3,734	2,856
90	2,622	3,316	4,222	1,005	3,406	2,605	90	2,910	3,679	4,684	1,116	3,778	2,892
91	2,652	3,356	4,272	1,018	3,446	2,639	91	2,945	3,724	4,741	1,131	3,825	2,931
92	2,687	3,397	4,324	1,031	3,487	2,673	92	2,980	3,771	4,798	1,143	3,871	2,968
93	2,717	3,437	4,376	1,043	3,528	2,706	93	3,017	3,815	4,856	1,158	3,915	3,005
94	2,749	3,477	4,430	1,056	3,572	2,742	94	3,052	3,860	4,915	1,173	3,963	3,044
95	2,784	3,521	4,483	1,068	3,614	2,777	95	3,090	3,907	4,977	1,186	4,012	3,083
96	2,817	3,563	4,535	1,083	3,658	2,814	96	3,126	3,954	5,035	1,201	4,061	3,125
97	2,851	3,605	4,591	1,094	3,703	2,849	97	3,166	4,004	5,097	1,215	4,111	3,161
98	2,886	3,649	4,646	1,108	3,747	2,885	98	3,202	4,051	5,158	1,230	4,158	3,203
99	2,920	3,693	4,702	1,120	3,791	2,920	99	3,240	4,098	5,218	1,243	4,208	3,245

Modal Factors: Semi-Annual: 0.5200 Quarterly: 0.2650 Monthly: 0.0833

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Annual premium x modal factor = modal premium (round to nearest whole cent)

Modal premium x .95 = discounted premium

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PREMIUM INFORMATION

Continental Life Insurance Company of Brentwood, Tennessee can only raise your premium if we raise the premium for all policies like yours in this state. Premiums for this policy will increase due to the increase in your age. Upon attainment of an age requiring a rate increase, the renewal premium for the policy will be the renewal premium then in effect for your attained age. Other policies may be provided with Issue Age rating and do not increase with age. You should compare Issue Age with Attained Age policies.

HOUSEHOLD DISCOUNT

In order to be eligible for the household discount under a Continental Life Insurance Company of Brentwood, Tennessee Medicare supplement plan, you must apply for a Medicare supplement plan at the same time as another Medicare eligible adult or the other Medicare eligible adult must currently be covered by a Continental Life Insurance Company of Brentwood, Tennessee Medicare supplement policy. The Medicare eligible adult must be either (a) your spouse; (b) be someone with whom you are in a civil union partnership; or (c) be a permanent resident in your home. The household discount will only be applicable if a policy for each applicant is issued. The discounted rate will be 5 percent lower than the individual rates and will apply as long as both policies remain in force.

DISCLOSURES

Use this outline to compare benefits and premium among policies.

READ YOUR POLICY VERY CAREFULLY

This is only an outline describing your policy's most important features. The policy is your insurance contract. You must read the policy itself to understand all of the rights and duties of both you and your insurance company.

RIGHT TO RETURN POLICY

If you find that you are not satisfied with your policy, you may return it to Continental Life Insurance Company of Brentwood, Tennessee, P.O. Box 14770, Lexington, KY 40512-4770. If you send the policy back to us within 30 days after you receive it, we will treat the policy as if it had never been issued and return all your payments.

POLICY REPLACEMENT

If you are replacing another health insurance policy, do **NOT** cancel it until you have actually received your new policy and are sure you want to keep it.

NOTICE

The policy may not cover all of your medical costs.

Neither Continental Life Insurance Company of Brentwood, Tennessee nor its agents are connected with Medicare.

This outline of coverage does not give all the details of Medicare coverage. Contact your local Social Security Office or consult *Medicare & You* for more details.

COMPLETE ANSWERS ARE VERY IMPORTANT

When you fill out the application for the new policy, be sure to answer truthfully and completely any questions about your medical and health history. The company may cancel your policy and refuse to pay any claims if you leave out or falsify important medical information.

Review the application carefully before you sign it. Be certain that all information has been properly recorded.

THE FOLLOWING CHARTS DESCRIBE PLANS A, B, F, HIGH DEDUCTIBLE F, G and N OFFERED BY CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD, TENNESSEE.